



What Businesses Should Know to Make Informed Real Estate Decisions

Presented by:

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Before Leasing or Purchasing Real Estate

- What are some due diligence concerns from a land use perspective?
 - How do I confirm a property's zoning?
 - Other related questions e.g., can I have a horse on the property?
 - Zoning letters/interps.
 - What is a non-conforming use?



Before Leasing or Purchasing Real Estate



- Is this property suitable for the business's needs?
 - What rights and restrictions affect a tenant or owner's ability to install signs for the business?
 - Are there parking restrictions (both public and private) that will affect the business's customers and employees?
 - Are there any other use restrictions?
 - Are there other private restrictions that will affect the permitted uses or intended use of the property?

Before Leasing or Purchasing Real Estate

- How can I ensure that competing businesses won't be permitted to rent or own in the building/development?
- Is the property located in a condominium or property owners association and, if so, what does this mean to the business owner?
- When buying property, is a survey required?
- What does the title policy say and do?



During Use of Real Estate



 What is the relationship between zoning and premises liability, and how does this affect your business's use of the property?

During Use of Real Estate

- What duties does the business owe to its employees, customers, and others?
 - Visitor status in Florida Premises Liability
 - Owner vs. Lessee vs. Third Parties (management companies, vendors, etc.)



During Use of Real Estate

- Common "unreasonably dangerous" conditions in premises liability litigation
- What is the Florida Transitory Foreign Substance Statute and how does it affect your business's occupancy of real estate?



During Use of Real Estate

- Who is responsible to maintain and repair what?
 - Landlord/Tenant/Condominium
 - Who is responsible for ensuring the property complies with the ADA?
 - If there are tenant improvements to a leases space, who is responsible for construction liens?



During Use of Real Estate

- What types of professionals should your business expect to need when making real estate decisions?
 - Planners (experts for planning/zoning); engineers (experts for site concerns, dimensions); real estate broker; attorneys; insurance agents



After Vacating or Selling Real Estate

- What rights does a tenant have to renew a lease?
- Should a lease include optional renewal provisions?
- At the expiration of the lease, does the landlord keep the tenant's improvements and fixtures?





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