



4 Hour Law & Ethics Course (5-620)

A COMPLIMENTARY **WEBINAR** FOR FLORIDA ADJUSTERS

**Regulatory
Awareness**



**Insurance
Law and
Updates**



**Thursday,
Sept. 18, 2025**

8:30 AM - 1:15 PM



**Ethical
Requirements**



**Disciplinary
and Industry
Trends**

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AGENDA

8:30 AM - OPENING REMARKS

8:35 AM - 9:35 AM REGULATORY AWARENESS

Attorneys **Amanda Ross** and **Steven Gendreau** will discuss the jurisdiction and responsibilities of the Chief Financial Officer, the Department of Financial Services, the Office of Insurance Regulation, and the Office of Financial Regulation. Adjusters will learn about licensing requirements, including the appointment process, maintenance of contact information, insurance agency licensing, and procedures for transferring, surrendering, or terminating a license. The session will also outline the grounds for license denial, suspension, or revocation and clarify the duties of licensed versus unlicensed personnel. Additional regulatory topics include advertising compliance, recordkeeping obligations, and effective communication with the Department of Financial Services.

9:40 AM - 10:50 AM INSURANCE LAW & UPDATES

Attorneys **Michael Versnik** and **Brendan Shearman** will update attendees on recent changes in Florida's insurance laws and relevant federal regulations that impact their practice. Understanding these updates is crucial for maintaining compliance and adapting to evolving industry standards.

10:55 AM - 11:55 AM ETHIC REQUIREMENTS

Attorneys **Michael Corso** and **Brian Griffin** will help insurance claims representatives understand current marketing, regulatory, and ethical standards in claims handling and product sales. Attendees will gain tools to navigate ethical challenges and maintain professional integrity.

11:55 AM - BREAK

12:15 PM - 1:15 PM DISCIPLINARY AND INDUSTRY TRENDS

Attorneys **Jerry Olivo** and **Katherine Moran** will provide real-world case studies of recent violations and enforcement actions against Florida insurance professionals. Adjusters will learn how to identify and avoid unauthorized insurance products, how to identify and avoid unauthorized entities that operate unlawfully within the state, and how to identify and avoid unauthorized practices.

MEET OUR SPEAKERS

In order of Appearance



Amanda Ross is a civil litigator with extensive experience defending claims involving premises liability, negligent security, construction disputes, and transportation-related matters. She also handles complex maritime litigation and advises vessel owners on compliance with maritime regulations. Amanda is recognized by Florida Super Lawyers and Naples Illustrated for her work in transportation and admiralty law.

Steven Gendreau focuses his litigation practice on defending individuals, businesses, and public entities in personal injury and negligence claims, including motor vehicle accidents, premises liability, wrongful death, and general liability matters. Known for his calm, strategic approach and aggressive client advocacy, he also advises clients on risk management and liability prevention. He has been recognized by Florida Super Lawyers as a “Rising Star” in Personal Injury Defense.



Michael Versnik defends policyholders, professionals, businesses, and insurers in a broad range of liability claims, including bodily injury, premises liability, construction defects, and professional negligence. He has also represented plaintiffs in personal injury matters, giving him a well-rounded view of both sides of litigation. This dual experience allows him to anticipate strategies, evaluate risks, and craft tailored defenses that align with his clients’ goals.

Brendan Shearman represents clients in tort and insurance litigation, drawing on experience gained as a law clerk at both the First District Court of Appeal and the U.S. District Court for the Middle District of Florida. His judicial background provides a valuable perspective on trial strategy and appellate issues. Brendan has been recognized by Florida Super Lawyers as a “Rising Star” and by Naples Illustrated as a “Top Lawyer” in insurance law.



MEET OUR SPEAKERS

In order of Appearance



Michael Corso is a Florida Bar Board Certified attorney in both Civil Trial Law and Business Litigation, with more than four decades of experience defending professionals in complex tort and insurance matters. His practice focuses on defending non-medical professionals (including engineers, architects, surveyors, accountants, and lawyers) in liability and malpractice claims. Michael also handles litigation involving intellectual property, product liability, and professional negligence.

Brian Griffin represents clients in tort and insurance litigation, helping them evaluate risk, liability, and the most strategic path forward—whether through early resolution or trial. Known for his diligence and professionalism, Brian takes a fact-driven approach tailored to each client's needs. His courtroom experience includes serving as an Assistant Public Defender, where he gained valuable insight into high-stakes litigation early in his career.



Jerry Olivo represents public entities, law enforcement agencies, and private clients in tort defense, constitutional claims, business disputes, and professional liability matters. A former Assistant State Attorney, Jerry also handles election law challenges and has defended complex civil litigation across Florida's state and federal courts. He is a Florida Supreme Court Certified Mediator and has been recognized by Naples Illustrated and Florida Super Lawyers for his work in insurance defense.

Katherine Moran represents insurers and their policyholders in property insurance disputes, construction defect claims, and general liability matters. Her work includes analyzing coverage issues, managing discovery, conducting depositions, and preparing cases for mediation or trial. Katherine is particularly skilled at evaluating the merits of each case early on and helping clients make informed decisions about litigation strategy, risk, and potential resolution.

